

IALA 2018 BUDGET with 80 Booths at 4500 each Rev-01
As of February 2017

STARTING BALANCE € 289,934.00

2017 - 36,000 owed, assume 20,000	40	510	€	20,400.00
2018 less 15% of this year as a contingency	65	510	€	33,150.00
Booths	80	4400	€	352,000.00
Booths 3,4...	0	3900	€	-
Outside area	0	1500	€	-

TOTAL REVENUES € 695,484.00

EXPENSES

2017	Travel	€	25,000.00
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2018	Tablets		
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Booths	80	1765	€ 150,000.00
Booths 3,4...	0	0	€ 0.00
Delegates	80	600	€ 48,000.00
Exhibitor	80	200	€ 16,000.00
Sponsorship?			€ 25,000.00
Outside Area	0	0	€ 0.00
XXXXXXXXXXXX	0	0	€ 0.00

€ 239,000.00

IM Evening		€ 220,000.00
Management		€ 0.00
Dinner (VAT @ 10%)	700	80 € 0.00
Drinks (VAT @ 10%)	700	10 € 0.00
Tent		€ 0.00
Fireworks		€ 0.00
Contingency		€ 50,000.00
VAT @ 10%		€ 0.00
VAT @ 21%		€ 0.00

€ 270,000.00

TOTAL EXPENSES € 534,000.00

ENDING BALANCE € 161,484.00