



## **9 – FINANCE AND AUDIT COMMITTEE REPORT**

### ***9.3 – Outline budget 2025-2027***

Note by the Secretariat

#### **PROJECTIONS**

The outline budget is presented at Annex 9.3.1

Given the uncertainties associated with the change of status, and the difficulty of predicting a precise date for the transition to an IGO, the budget is made for IALA as a Non-Governmental Organization operating under French law.

It takes into account the next Symposium scheduled in 2025 in Singapore and the 21st IALA Conference planned in India in 2027.

A 3% increase is applied to all membership contributions from 2024. It is also expected that more members will join IALA in the coming years (+3% for all categories). Most budget items increase in proportion with inflation (+3%).

If the Convention on the International Organization for Marine Aids to Navigation enters into force in 2024 or later, a new three-year budget will be established and submitted for approval to the first General Assembly of the IGO and will be based on the Headquarters agreement signed with the French Republic and the new Staff Rules.

A tentative draft budget of IALA as an IGO is included in input paper 9.5.1 for consideration by the Council.

#### **THE COUNCIL IS INVITED TO**

**Note** the outline budget 2025-2027.



INCOME STATEMENT	2024 BUDGET	2025	2026	2027	Comments
<b>Operating income</b>					
Membership contributions	2 551 624	2 690 799	2 854 669	3 028 518	3% increase over the period
Contributions in arrear	318 953	269 080	285 467	302 852	Anticipated collection rate of 50%
Sales (publications, advertising & memorabilias)	14 000	14 420	14 853	15 298	
Registration fees (from Seminars & workshops)	150 000	80 000	80 000	80 000	3 events per year
World-Wide Academy	80 000	80 000	80 000	80 000	Secretariat support
Voluntary contributions (apprenticeship support)	11 500	11 500	11 500	11 500	Financial support from French government
Reversal of amortization, depreciation & provisions	93 000	95 790	98 664	101 624	Transfer of charges related to benefit in kind on salaries
<b>Total operating income</b>	<b>3 219 077</b>	<b>3 241 589</b>	<b>3 425 152</b>	<b>3 619 791</b>	
<b>Operating expenses</b>					
Salaries & consultant fees	1 090 000	1 122 700	1 156 381	1 191 072	+ 3% each year
Taxes & social security charges	655 000	674 650	694 890	715 736	
Abondements to Staff saving schemes	60 000	60 000	60 000	60 000	
Other staff costs	37 575	38 702	39 863	41 059	
<b>Total personnel costs</b>	<b>1 842 575</b>	<b>1 896 052</b>	<b>1 951 134</b>	<b>2 007 868</b>	
Running expenses	337 170	347 285	357 704	368 435	3% increase due to inflation
Professional services	176 650	128 950	132 818	136 803	Legal assistance, translation services, auditors...
Corporate flat rental	115 000	118 450	122 004	125 664	
Building costs	55 500	57 165	58 880	60 646	Co-ownership fees+building taxes
Events (workshops, meetings, Council, Conf...)	117 000	165 300	131 959	367 741	15th Symposium in 2025 in Singapore
Travel costs - Missions	180 000	185 400	190 962	196 691	
Depreciation and amortization provision	150 000	145 000	140 000	135 000	
Provisions for contingencies, liabilities	120 512	125 332	130 346	135 560	
<b>Total operating costs</b>	<b>1 251 832</b>	<b>1 272 882</b>	<b>1 264 672</b>	<b>1 526 538</b>	
IT equipment & website development	30 000	25 000	25 750	26 523	} Assets < €600 or used in the year (such as licenses)
Software & licences	40 000	35 000	36 050	37 132	
Other equipment (furniture, appliances..)	6 000	6 180	6 365	6 556	
<b>Total investment costs</b>	<b>76 000</b>	<b>66 180</b>	<b>68 165</b>	<b>70 210</b>	
<b>TOTAL OPERATING EXPENSES</b>	<b>3 170 407</b>	<b>3 235 114</b>	<b>3 283 971</b>	<b>3 604 616</b>	
<b>Operating result (from budget)</b>	<b>48 670</b>	<b>6 474</b>	<b>141 181</b>	<b>15 175</b>	
Interest and other financial income	50 000	51 500	53 045	54 636	Annual interests on bank accounts
Interest and other financial expenses	2 000	2 060	2 122	2 185	Exchange losses on foreign currency transactions
<b>Financial result</b>	<b>48 000</b>	<b>49 440</b>	<b>50 923</b>	<b>52 451</b>	
Exceptional income	31 589	31 589	31 589	31 589	Part of the 1M€ subvention transferred to the result
Exceptional expenses	30 000	30 000	30 000	30 000	Charges to be paid related to the previous year
<b>Exceptional result</b>	<b>1 589</b>	<b>1 589</b>	<b>1 589</b>	<b>1 589</b>	
Income tax	7 000	7 210	7 210	7 210	
<b>Total projected income</b>	<b>3 300 666</b>	<b>3 324 678</b>	<b>3 509 786</b>	<b>3 706 017</b>	
<b>Total projected expenses</b>	<b>3 209 407</b>	<b>3 274 384</b>	<b>3 323 303</b>	<b>3 644 012</b>	
<b>Projected Benefit or (loss)</b>	<b>91 259</b>	<b>50 293</b>	<b>186 483</b>	<b>62 005</b>	